

# Compensation Overview



Title	Qualifications				Earnings									
	To Achieve Title	To Be Paid			To Maintain Title	Personal Retail Sales		Royalty on Team Volume <sup>2</sup>	Royalty on Promoted Director Teams <sup>2</sup>					
Min. Personal Retail Sales (PRS)		Min. Team Retail Sales (TRS)	Min. Personal Recruits with Active Status	Retained Profit		Volume Bonus	Royalty Based on Qualified Recruits <sup>3</sup>	Director Development Bonus	Level 1 Directors	Level 2 Directors	Level 3 Directors	Level 4 Directors	Infinity Bonus	
Presidential Director	Promoted total of 12 Level 1 Directors, 8 of whom are Star Directors		\$10,000		Personal: After 4 consecutive sales months without \$250 in PRS, recruits, entire down-line, and title are forfeited. Team: After missing qualifications for 4 sales months within a calendar year, will position to level of achievement. Promoted Director Team are forfeited. Director: If promoted Director Teams are not active, will retain title for 12 months	25%	10% <sup>1</sup>	8, 12, 14, 16%	\$5,000 <sup>4</sup>	7%	3%	2%	1%	0.25%
Star Executive Director	Promoted total of 9 Level 1 Directors, 6 of whom are Star Directors		\$10,000			25%	10% <sup>1</sup>	8, 10, 12, 16%	\$5,000 <sup>4</sup>	7%	3%	2%		
Executive Director	Promoted total of 6 Level 1 Directors, 4 of whom are Star Directors		\$10,000			25%	10% <sup>1</sup>	8, 10, 12, 16%	\$5,000 <sup>4</sup>	7%	3%	2%		
Five Star Director	Promoted 5 Level 1 Directors	\$500	\$10,000			25%	10% <sup>1</sup>	6, 8, 12, 14%	\$4,000 <sup>4</sup>	6%	2%	1%		
Three Star Director	Promoted 3 Level 1 Directors	\$500	\$10,000			25%	10% <sup>1</sup>	6, 8, 12, 14%	\$4,000 <sup>4</sup>	5%	2%			
Two Star Director	Promoted 2 Level 1 Directors	\$500	\$10,000			25%	10% <sup>1</sup>	6, 8, 12, 14%	\$4,000 <sup>4</sup>	5%	2%			
Star Director	Promoted 1 Level 1 Director	\$500	\$10,000			25%	10% <sup>1</sup>	6, 8, 12, 14%	\$3,000 <sup>4</sup>	4%				
Director	Signed Director Agreement and completed DIQ Program	\$500	\$10,000			25%	10% <sup>1</sup>	6, 8, 11, 12%	\$3,000 <sup>4</sup>					
Star Manager in DIQ Program	\$500 PRS / \$7,000 TRS / 9 Personal Recruits with Active Status / Signed Agreement	\$500	See DIQ Program Requirements		Reposition to level of achievement after missing any qualification requirements	25%	5 – 10% <sup>5</sup>	4, 6, 9, 10%						
Star Manager	Meet Minimum Qualifications to be Paid	\$500	\$4,000	6	Personal: After 4 consecutive sales months without \$250 in PRS, recruits, entire down-line, and title are forfeited. Team: After missing qualifications for 4 sales months within a calendar year, will position to level of achievement.	25%	5 – 10% <sup>5</sup>	4, 6, 8, 9%						
Manager	Meet Minimum Qualifications to be Paid	\$500	\$2,000	3		25%	5 – 10% <sup>5</sup>	4, 6, 7, 8%						
Consultant	Purchased Kit	\$250 within 4 months				25%	5 – 10% <sup>5</sup>							

<sup>1</sup> Guaranteed if title qualifications are maintained (does not include showcase sales).

<sup>2</sup> Commission Volume is based on 75% of retail.

<sup>3</sup> Increases based on qualified recruits during the month. For example, for Managers: 4% is paid for zero qualified recruits, 6% for one recruit, 7% for two recruits, and 8% for three recruits.

<sup>4</sup> Director Development bonus is available on all those who enter the DIQ Program and successfully complete the DIQ program for the first time.

<sup>5</sup> Personal Sales Volume bonus is 5% for Personal Retail Sales over \$1,200 and 10% for Personal Retail Sales over \$3,200.